ARGUMENT: AN INTRODUCTION

Adapted from Chapter 1 ("Argument: An Introduction") Writing Arguments: A Rhetoric with Readings, 9th edition By ohn D. Ramage, John C. Bean, June Johnson

WHAT DO WE MEAN BY ARGUMENT?

"ARGUMENT" DOES NOT HAVE TO BE A FIGHT OR A QUARREL









It's Actually Possible to "Respectfully Disagree"





ONE MORE THING TO KEEP IN MIND ABOUT ARGUMENTS.

THEY CAN BE EXPLICIT OR IMPLICIT.

By "EXPLICIT" we mean arguments that DIRECTLY state their claim and supply REASONS and EVIDENCE to support their claim.

EXAMPLES OF EXPLICIT ARGUMENTS

San Jose Mercury News Wednesday, May 15, 1991. 9B



Trying to engineer walkers and cyclists off the expressway

y Akos Szoboszlay

AST AUGUST, county traffic engineers destroyed the sidewalk on Montague Exway near Coyote Creek. They xcessively reduced the shouldth on that section, which is 7 bicycles.

adding more lanes for aues, Santa Clara County gineers could have built a w sidewalk and kept a 5-foot shoulder. Instead, they destroyed pedestrian and bicycle facilities.

widewalk and kept a 3-toot shoulder. Instead, they destroyed pedestrian and bicycle facilities. Some years ago, traffic engineers eliminated the shoulders of San Tomas Expressway (formedical Crock Pedestrians frequently use the well-worn trails leading to the bridge from Los Gatos Crock Pedestrians frequently see the well-worn trails leading to the bridge from Los Gatos Crock Park For many years, the traffic engineers have forced these pedestrians to walk in the path of 45 mph auto traffic. Last year, engineers stated that the "Soutton" to the problem is to prohibit pedestrians (including transit patrons).

Fortunately, a January memo from Larry Reuter, director of the county Transportation Agency, states that "this section of roadway needs to have pedestrian facilities installed"

instance.

Bicyclists have repeatedly stated that expressways are the safest roads for bicycling because they have one-fifth as many intersections (where most accidents occur), few driveways and no parked cars (that pop doors open when you least expect it). Expressways also decrease travel times. Yet, with the exception of the city of Palo



Wanting only to maximize auto use, traffic engineers have inserted in the general plan the prohibition of pedestrians (including transit patrons) and bicycles.

irrational, they are not when one analyzes the goals of traffic engineers, which are to: 1) increase automobile capacity, 2) decrease automobile travel time, and 3) maximize vehicle miles traveled and the market share of automobiles.

Increasing capacity decreases travel time and increases vehiclemiles-traveled, which increases congestion which brings political pressure for more road construction, thus completing the vicious cycle

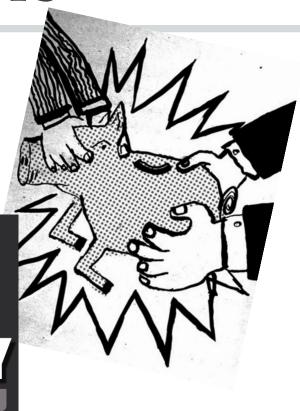


By "IMPLICIT" we mean arguments that INDIRECTLY suggest their claim without providing evidence their claim.

EXAMPLES OF IMPLICIT ARGUMENTS







Even though an implicit argument doesn't LOOK like a traditional argument, it still attempts to PERSUADE an audience towards a certain point of view using visual graphics, slogans, or other nonverbal signals that evoke an emotional response in the viewer.

PRACTICE ANALYZING TWO IMPLICIT ARGUMENTS.

Analyze the implicit argument in the image to the right of the slide and answer the following questions on a sheet of scratch paper.

- A. What is the claim (value, belief, perspective, position) being made in this argument?
- B. What is an opposing or alternate view?
- C. How does the argument try persuade its audience?
- D. How effective is this argument in making its claim? Why?



Now do the same thing for the implicit argument in this slide.

- A. What is the claim (value, belief, perspective, position) being made in this argument?
- B. What is an opposing or alternate view?
- C. How does the argument try persuade its audience?
- D. How effective is this argument in making its claim? Why?



END SHOW

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